

Entry #	1	Bid Name:	Langton Fire Department and EMS Roof Replacement
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Bid #	OPS-FAC-25-04	Successful Bidder Name:	Canada Pro Roofing	# Of Bids Received:	7	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$169,832.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	28-Jan-25	Budget (including net HST)	\$270,000.00				

Finance Comments	The Approved Capital Budget contains an allocation of \$300,000 for a full roof replacement at the Langton EMS and Fire facility, of which \$270,000 relates to construction and \$30,000 to consulting services. Funding is provided by the Facilities Reserve. Based on the lowest bid of \$173,000 (rounded, incl. net HST) from Canada Pro Roofing, sufficient funds have been allocated to award this tender.
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Entry #	2	Bid Name:	Sidewalk Reconstruction
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Bid #	EIS-ENG-25-31	Successful Bidder Name:	Autoform Contracting London Limited	# Of Bids Received:	15	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$203,336.25	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	25-Feb-25	Budget (including net HST)	\$366,000.00				

Finance Comments	The Approved Capital budget includes a combined allocation of \$366,000 for works included within this tender. This includes the 2025 Sidewalk & Walkways Reconstruction, the Quance Pavilion Concrete Pad Replacement, and a Concrete Pad installation for columbariums. These projects are funded by various Norfolk County Reserves. Based on the lowest bid of \$207,000 (rounded incl, net HST) from Autoform Contracting London Limited. There is sufficient budget capacity to award this tender.
Notes	

Entry #	3	Bid Name:	Courier Services for Chief Administrative Office Division 2025-2027
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Bid #	CAO-CB-25-01	Successful Bidder Name:	1Courier Inc	# Of Bids Received:	4	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$79,776.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	4-Mar-25	Budget (including net HST)	\$85,600.00				

Finance Comments	The Approved 2025 Levy Operating Budget contains \$42,800 for Courier Services for Chief Administrative Office Division. Based on the tender award amount of \$81,200 (rounded incl. net HST) for a Two (2) year contract term from 1Courier Inc., there is sufficient budget to accommodate this bid.
Notes	

Entry #	4	Bid Name:	Supply and Deliver Breathing Air Compressor, Fill Station, and Air Storage System for Self Contained Breathing Apparatuses to Langton
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Bid #	CAO-FD-25-01	Successful Bidder Name:	A.J. Stone Company Ltd	# Of Bids Received:	4	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$71,850.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	4-Mar-25	Budget (including net HST)	\$75,000.00				

Finance Comments	The Approved Capital Budget includes \$75,000 for SCBA Air filling station replacements at the Langton Fire Station #7. Funding for this project is to be provided by the General Capital Replacement Reserve. Based on the bid of \$74,000 (Rounded Incl. Net HST) from A.J. Stone Company Ltd., there is sufficient funds to accommodate this bid.
Notes	

Entry #	5	Bid Name:	Animal Control Services for Norfolk County 2025-2027
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Bid #	CAO-CB-25-02	Successful Bidder Name:	Hillside Kennels Animal Control Ltd	# Of Bids Received:	1	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	N/A*	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	11-Mar-25	Budget (including net HST)	\$121,800.00				

Finance Comments	The 2025 Levy Operating budget contains an annual allocation of \$60,900 for Animal Control Services for Norfolk County 2025-2027. The bid specifies a two-year contract term which translates to a total allocation of \$121,800. The current budget was established based on average requirements for service and historically has been sufficient. Based on the tender rates, staff feel the current budget is sufficient. However, as calls for service may vary, future budgets may be adjusted according to the rolling average activity level. Based on the lowest bid submitted by Hillside Kennels Animal Control Ltd., sufficient funds have been allocated to accommodate this bid.
Notes	*Bid Award was based off of unit pricing as these services are as/when required.

Entry #	6	Bid Name:	2025 Q1 Tree Maintenance
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Bid #	OPS-PKS-25-02	Successful Bidder Name:	Aecon Six Nations General Partnership	# Of Bids Received:	8	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$77,988.12	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	11-Mar-25	Budget (including net HST)	\$210,400.00				

Finance Comments	The Approved 2025 Levy Operating Budget contains a total budget of \$210,400 for Tree Maintenance. To date, \$2,400 has been spent leaving a remaining budget of \$208,000. Based on the bid amount of \$79,400 (rounded incl. net HST) from Aecon Six Nations General Partnership, there is sufficient budget to accommodate this bid.
Notes	

Entry #	7	Bid Name:	Geotechnical Services
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Bid #	EIS-ENG-25-75	Successful Bidder Name:	DS Consultants Ltd.	# Of Bids Received:	8	Finance Approval	Yes
Bid Type	RFP	Bid Amount (excluding taxes)	\$167,756.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	25-Feb-25	Budget (including net HST)	\$2,009,000.00				

Finance Comments	<p>This bid relates to both the Capital Plan and the annual Operating Budget.</p> <p>The Approved 2025 Capital Budget includes an allocation of \$1,989,000 for Engineering Services for the various projects for which Geotechnical Services work may be required. Geotechnical Services are accommodated within the overall budget of the project and are not identified separately for any given project. Funding for these projects is provided from various sources such as Reserve Funding, Development Charges, Grant Funding, Debenture Proceeds and External Recoveries.</p> <p>The 2025 Levy Operating Budget also contains an allocation of \$20,000 for Geotechnical Advice for future Projects.</p> <p>Based on the overall tender award of \$171,000 (rounded incl. net HST) from DS Consultants Ltd., sufficient funds have been allocated to accommodate this bid.</p>
Notes	

Entry #	8	Bid Name:	Consulting Services for Three (3) Interrelated Economic Development Assessments
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Bid #	CD-ED-25-02	Successful Bidder Name:	Urban Metrics Inc.	# Of Bids Received:	3	Finance Approval	Yes
Bid Type	RFP	Bid Amount (excluding taxes)	\$182,500.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	11-Mar-25	Budget (including net HST)	\$265,000.00				

Finance Comments	The Approved Capital Budget contains a cumulative budget allocation of \$265,000 for studies relating to the Municipal Accommodation Tax Study, Investigation of Municipal Development Corporations, and the Industrial Lands Sector Needs Assessments all of which are directly related to this bid. Funding for the studies will be provided by the New/Incremental Capital Reserve for \$50,000 and \$215,000 provided from the Land Reserve. Based on the bid amount of \$185,800 (rounded incl. net HST) from Urban Metrics Inc., sufficient funds have been allocated to accommodate this bid.
Notes	

Entry #	9	Bid Name:	2025 Spring Tree Plant
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Bid #	OPS-PKS-25-03	Successful Bidder Name:	Lovam Landscaping	# Of Bids Received:	9	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$91,560.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	18-Mar-25	Budget (including net HST)	\$91,100.00				

Finance Comments	The Approved 2025 Levy Supported Operating Budget includes \$91,100 for the 2025 Spring Tree Plant. Within this budget, \$71,000 of funding provided from the Operating Levy and \$20,100 from the Reforestation Reserve. Based on the bid amount of \$93,200 (rounded incl. net HST) from Lovam Landscaping, savings will be found for the \$2,100 over to accommodate this bid.
Notes	

Entry #	10	Bid Name:	James Street Engineering (Crosier to Wilson)
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Bid #	EIS-ENG-25-84	Successful Bidder Name:	G. Douglas Vallee Limited	# Of Bids Received:	5	Finance Approval	Yes
Bid Type	IRFQ	Bid Amount (excluding taxes)	\$198,755.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	1-Apr-25	Budget (including net HST)	\$356,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$3,623,000 for the Reconstruction of James St. from Crosier to Wilson St. in Delhi with \$3,267,000 for Construction Costs and \$356,000 for Engineering Services (which relates to this bid). Funding for this project is to be provided by Connecting Links Provincial Grant (\$2,415,000), Water Reserve (\$390,000), Wastewater Reserve (\$304,000) and the Roadway Construction Reserve (\$514,000). Based on the tender award of \$202,000 (rounded incl. net HST) from G. Douglas Vallee Ltd., there are sufficient funds to accommodate this bid.
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Entry #	11	Bid Name:	Dehumidifier Replacement at Waterford Arena
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Bid #	202523	Successful Bidder Name:	Cimco Refrigeration, a Division of Toromont Industries Ltd.	# Of Bids Received:	1	Finance Approval	Yes
Bid Type	Cooperative	Bid Amount (excluding taxes)	\$147,329.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	2-Apr-25	Budget (including net HST)	\$308,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$308,000 for a Dehumidifier Replacement at the Waterford Arena with \$20,000 allocated for engineering & design and \$288,000 for the equipment supply and installation (which relates to this bid). Funding for this project is to be provided from the General Capital Replacement Reserve. Based on the favourable cooperative pricing of \$150,000 (rounded incl.net HST) from Cimco Refrigeration, sufficient funds are available to accommodate this award.
Notes	

Entry #	12	Bid Name:	Supply and Delivery of Six (6) Trailers of Different Configurations
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Bid #	OPS-FLT-25-01	Successful Bidder Name:	Trailerworld Industries Inc.	# Of Bids Received:	4	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$78,613.75	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	15-Apr-25	Budget (including net HST)	\$92,000.00				

Finance Comments	The Approved Capital Budget includes a total allocation of \$92,000 for the supply and delivery of six (6) trailers with different configurations. Funding for these projects is provided by the New Incremental Capital Reserve (\$15,000), the Fleet Reserve (\$52,000), the Water Reserve (\$23,000) and the Water DC Reserve Fund (\$2,000). Based on the bid of \$80,000 (rounded incl. net HST) from Trailerworld Industries Inc., there are sufficient funds available to accommodate this award.
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Entry #	13	Bid Name:	Engineering Services for Foster Street
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Bid #	EIS-ENG-25-80	Successful Bidder Name:	G. Douglas Vallee Limited	# Of Bids Received:	3	Finance Approval	Yes
Bid Type	IRFT	Bid Amount (excluding taxes)	\$172,150.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	22-Apr-25	Budget (including net HST)	\$176,000.00				

Finance Comments	The Approved Capital Budget includes \$176,000 for engineering services on the Foster St Project, funded by the Roadway Construction Reserve. Based on the bid amount of \$176,000 (rounded incl, net HST) from G. Douglas Vallee Limited, there is sufficient budget to accommodate this bid.
Notes	

Entry #	14	Bid Name:	Supply and Delivery of Three (3) Midsize SUV
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Bid #	OPS-FLT-25-05	Successful Bidder Name:	2670379 Ontario Inc. DBA K-W MITSUBISHI	# Of Bids Received:	7	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$97,246.02	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	29-Apr-25	Budget (including net HST)	\$110,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$110,000 for the supply and delivery of three (3) Midsize SUVs. Funding for these projects is to be provided from the Fleet Reserve. Based on the bid of \$99,000 (rounded including net HST) from 2670379 Ontario Inc. sufficient funds are available to accommodate this award.
Notes	

Entry #	15	Bid Name:	Bridge and Culvert Structures Maintenance Program 2025
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Bid #	EIS-ENG-25-55	Successful Bidder Name:	Robert M Simon Construction Ltd	# Of Bids Received:	4	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$225,942.27	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	25-Apr-25	Budget (including net HST)	\$338,000.00				

Finance Comments	The Approved Capital Budget contains an allocation of \$338,000 for the 2025 Bridge Sustainability Program. Funding for this project is to be provided from the Roadway Construction Reserve. Based on the bid of \$230,000 (rounded incl. net HST) from Robert M Simon Construction, there are sufficient funds available to accommodate this award.
Notes	

Entry #	16	Bid Name:	Lynndale Heights Park Playground Replacement
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Bid #	OPS-PKS-25-04	Successful Bidder Name:	Henderson Recreation Equipment Limited	# Of Bids Received:	6	Finance Approval	Yes
Bid Type	RFP	Bid Amount (excluding taxes)	\$100,235.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	8-Apr-25	Budget (including net HST)	\$102,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$102,000 for the Lynndale Heights Playground Equipment Replacement. Funding for this project is to be provided from the Parkland Reserve Fund. Based on the bid of \$102,000 (rounded incl. net HST) from Henderson Recreation Equipment, there are sufficient funds available to accommodate this award.
Notes	

Entry #	17	Bid Name:	Engineering Services for 2026 Structure Rehabilitations and Replacements
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Bid #	EIS-ENG-25-70	Successful Bidder Name:	G. Douglas Vallee Limited	# Of Bids Received:	3	Finance Approval	Yes
Bid Type	RFP	Bid Amount (excluding taxes)	\$248,259.50	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	29-Apr-25	Budget (including net HST)	\$422,000.00				

Finance Comments	The Approved Capital Budget includes a combined allocation of \$422,000 for Engineering Services for several planned structure rehabilitations and replacements. Funding for these projects is to be provided from the OCIF Reserve Fund (\$277,000) and the CCBF Reserve Fund (\$145,000). Based on the bid amount of \$253,000 (rounded incl. net HST) from G. Douglas Vallee Ltd, sufficient funds are available to accommodate this award.
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Entry #	18	Bid Name:	Partial Flooring Replacements
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Bid #	OPS-FAC-25-08	Successful Bidder Name:	HEGXA GROUP INC.	# Of Bids Received:	13	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$59,700.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	13-May-25	Budget (including net HST)	\$110,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$110,000 for the Partial Flooring Replacements at the Simcoe Recreation Centre and the Talbot Gardens Arena. Funding for this project is to be provided from the Facilities Reserve. Based on the bid of \$61,000 (rounded incl. net HST) from Hegxa Group Inc., there are sufficient funds available to accommodate this award.
Notes	

Entry #	19	Bid Name:	Supply and Deliver Electric Vehicle Charging Stations
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Bid #	202527	Successful Bidder Name:	Services FLO Inc.	# Of Bids Received:	1	Finance Approval	Yes
Bid Type	Cooperative	Bid Amount (excluding taxes)	\$94,667.60	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	9-May-25	Budget (including net HST)	\$160,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$160,000 for EV Charging Stations at Norfolk County Facilities. Funding for this project is to be provided from Provincial Grants (\$120,000) and the New Incremental Capital Reserve (\$40,000). Based on the bid of \$97,000 (rounded incl. net HST) from Services FLO Inc., there are sufficient funds available to accommodate this award.
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Entry #	20	Bid Name:	Pavement Marking
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Bid #	Q25-29	Successful Bidder Name:	Guild Electric Limited	# Of Bids Received:	2	Finance Approval	Yes
Bid Type	Cooperative	Bid Amount (excluding taxes)	\$142,199.11	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	27-Mar-25	Budget (including net HST)	\$364,000.00				

Finance Comments	The Approved 2025 Levy Supported Operating Budget contains an allocation of \$364,000 for Pavement Marking. Based on the bid amount of \$144,800 (rounded incl. net HST) from Guild Electric Limited, there is sufficient budget to accommodate this bid.
Notes	

Entry #	21	Bid Name:	Stormwater Management Facility SWM-D1 Cleanout
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Bid #	EIS-ES-25-10	Successful Bidder Name:	Marbelle Group Inc.	# Of Bids Received:	7	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$171,337.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	17-Jun-25	Budget (including net HST)	\$300,000.00				

Finance Comments	<p>The Approved Capital Budget includes an allocation of \$300,000 for the Stormwater Management Facility SWM-D1 Cleanout. Funding for this project is provided by the Roadway Construction Reserve. Based on the bid of \$175,000 (rounded incl. net HST) from Marbelle Group Inc., sufficient funds are available to accommodate this award.</p> <p>Due to favourable pricing, staff recommend proceeding with a budget amendment (decrease) of \$75,000 from Project #5532472 to allow for repurposing of capital funds.</p>
Notes	

Entry #	22	Bid Name:	Somerset Phase 5 SWM-PD7 Storm Pond Remediation
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Bid #	EIS-ES-25-11	Successful Bidder Name:	Marbelle Group Inc.	# Of Bids Received:	5	Finance Approval	Yes
Bid Type	RFT	Bid Amount (excluding taxes)	\$191,130.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	17-Jun-25	Budget (including net HST)	\$400,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$400,000 for the Somerset Phase 5 Storm Pond Remediation, funded by the Road Construction Reserve. Based on the lowest bid of \$195,000 (rounded incl, net HST) from the Marbelle Group Inc., there is a sufficient budget to accommodate this bid.
Notes	

Entry #	23	Bid Name:	Attic Repairs at the County Administration Building
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Bid #	CDS-FFS-25-02	Successful Bidder Name:	PK Construction Inc.	# Of Bids Received:	3	Finance Approval	Yes
Bid Type	IRFT	Bid Amount (excluding taxes)	\$67,235.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	24-Jun-25	Budget (including net HST)	\$110,000.00				

Finance Comments	The Approved Capital Budget includes an allocation of \$110,000 for Fire Separation Repairs at the County Administration Building. Funding for this project is provided from the Facilities Reserve. Based on the bid of \$69,000 (rounded incl.net HST) from PK Construction Inc., sufficient funds are available to accommodate this award.
Notes	

Entry #	24	Bid Name:	Removal and Installation of New Guardrails at Simcoe Library
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Bid #	202529	Successful Bidder Name:	GEN-PRO/1320376 Ontario Ltd.	# Of Bids Received:	2	Finance Approval	Yes
Bid Type	Cooperative	Bid Amount (excluding taxes)	\$83,000.00	# Of Bids Rejected:	0	GM Approval	Yes
Bid Closing Date	26-Jun-25	Budget (including net HST)	\$95,000.00				

Finance Comments	The Approved Capital Budget contains an allocation of \$95,000 for the Stair Guardrail Replacement at the Simcoe Library. Funding for this project is provided by the Facilities Reserve. Based on the bid of \$85,000 (rounded incl. net HST) from GEN-PRO/13203746 Ontario Ltd., there are sufficient funds available to accommodate this award.
Notes	

Entry #	25	Bid Name:	Simcoe WWTF Class Environmental Assessment (EA) Addendum
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Bid #	PW-E-16-78	Successful Bidder Name:	HATCH Ltd.	# Of Bids Received:	N/A	Finance Approval	Yes
Bid Type	CHANGE ORDER	Bid Amount (excluding taxes)	\$117,343.00	# Of Bids Rejected:	N/A	GM Approval	Yes
Bid Closing Date	N/A	Budget (including net HST)	N/A				

Finance Comments	The Approved Capital Budget includes a budget of \$58,262,000 for the Simcoe WWTP Phase 1 Upgrades. This BAS Entry pertains to additional costs associated with an EA Addendum for future engineering and construction activities. This additional work of \$119,000 (rounded incl. net HST) is expected to be accommodated within the Approved Budget allocation after discussion with the Environmental & Infrastructure Division.
Notes	

Entry #	26	Bid Name:	Extension of Construction Management Services
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Bid #	PW-E-16-74	Successful Bidder Name:	WSP Canada Inc.	# Of Bids Received:	N/A	Finance Approval	Yes
Bid Type	CHANGE ORDER	Bid Amount (excluding taxes)	\$102,013.00	# Of Bids Rejected:	N/A	GM Approval	Yes
Bid Closing Date	N/A	Budget (including net HST)	N/A				

Finance Comments	The Approved Capital Budget includes a budget of \$21,286,000 for the Port Dover WTP Upgrades (Phase 1 & 2). This BAS Entry pertains to additional costs associated with an extension of contract administration and site inspection services that were not included in the original scope of work identified. This additional work of \$104,000 (rounded incl. net HST) is expected to be accommodated within the Approved Budget allocation after discussion with the Environmental & Infrastructure Division.
Notes	

Entry #	27	Bid Name:	Material testing services for Port Rowan WTP
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Bid #	EIS-ENG-24-41	Successful Bidder Name:	DS Consultants Ltd	# Of Bids Received:	N/A	Finance Approval	Yes
Bid Type	CHANGE ORDER	Bid Amount (excluding taxes)	\$52,446.00	# Of Bids Rejected:	N/A	GM Approval	Yes
Bid Closing Date	N/A	Budget (including net HST)	N/A				

Finance Comments	The Approved Capital Budget includes \$16,974,000 for Upgrades at the Port Rowan Water Treatment Plant. This BAS Entry pertains to additional material testing services required that were not included in the original scope of work identified. This additional work at a cost of \$53,000 (rounded incl. net HST) can be accommodated within the approved budget allocation.
Notes	

Entry #	28	Bid Name:	Legacy Oil and Gas Wells Equipment
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Bid #	N/A
Bid Type	COOPERATIVE
Bid Closing Date	N/A

Successful Bidder Name:	Volatus Drones
Bid Amount (excluding taxes)	\$75,391.00
Budget (including net HST)	\$560,000.00

# Of Bids Received:	N/A
# Of Bids Rejected:	N/A

Finance Approval	Yes
GM Approval	Yes

Finance Comments	On October 10, 2024 Norfolk County executed a Transfer Payment Agreement with the Ministry of Natural Resources to provide \$280,000 in funding for each of the 2024-25 and 2025-26 fiscal years (\$560,000 total) to help municipalities address risks from legacy oil and gas wells and subsurface gas migration hazards. The approved budget for the 2024-25 program year consists of \$108,000 for capacity building, \$12,500 for training, \$125,500 for monitoring and assessment and \$34,000 for Emergency Response. The monitoring and assessment component includes the purchase of a drone intended to be utilized for monitoring and assessment tasks and to assist with emergency response activities. Based on the cooperative bid of \$77,000 (rounded, incl. net HST) from Volatus Drones, there is sufficient budget/funding to award.
Notes	