



# Norfolk County Office of the Mayor

## MINISTRY OF FINANCE – KEY DISCUSSION POINTS

### Where We're At – Municipal Revenue & Fiscal Challenges

- Municipalities have limited control over revenue growth and service obligations; rising costs often force property tax increases.
- Norfolk's **low population density** makes service delivery (e.g., ambulances, water infrastructure) more expensive per capita.
- Asset consumption is outpacing the provincial average despite increased reserve contributions; household incomes remain below average, raising affordability concerns.

### What Norfolk is Asking – New Revenue Sharing Agreement

- Province to consider a **new revenue-sharing model** with municipalities to address unsustainable fiscal pressures.
- Options identified for Norfolk:
  - Redistribute 1% of sales tax → ~\$23M annually.
  - Redistribute 1% of personal income tax → ~\$26.3M annually.
  - Full sales tax rebate for municipalities → ~\$1.3M annually.

### Where We're At – Farmland Assessment (MPAC)

- Over 90% of Norfolk's land base is farmland.
- MPAC farmland valuations have risen sharply, often outpacing actual farm income.
- Rising assessments create disproportionate tax burdens, threatening the viability of family farms.

### Additional Discussion Question for Ministry

- Does the Province have plans to announce the next property reassessment date? Concern about tax class value shifts, levy impacts, and increased appeals.